# Sell Or Be Sold

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sell or be sold by grant cardone presents a powerful approach to mastering the art of selling in every area of life not just in business cardone emphasizes that whether you re promoting a product convincing someone of an idea or even selling yourself on personal goals like healthy habits the principles of effective selling are essential for success selling he argues is not optional it is a skill that determines your results in every endeavor the book outlines strategies to handle rejection maintain a positive mindset and turn challenging situations into opportunities cardone stresses the importance of persistence preparation and

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are you sold on what you re selling or are you underselling yourself in sell or be sold how to get your way in business and in life 2011 motivational speaker and sales coach grant cardone explains that all people are is in the business of sales regardless of whether they think of themselves as a sales representative purchase this in depth summary to learn more

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