How To Have A Successful Grand Opening

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congratulations on the opening of your new retail store you have worked hard to make your store a reality now it is time to introduce your store to the all important three mile trade area surrounding

it creating an exciting grand opening requires work upfront but in the long run will make your store start off on the right foot in your community it is critical to make a great first impression to both the community as well as your individual customers and jump start sales this guidebook is designed to give you how to instructions to make your grand opening a huge success the key to a great grand opening is to use a variety of techniques included in this manual to call attention to your new store that way you will significantly enhance your store s image in the end there are many results you should look to achieve with a successful event all in all your goal is to create a buzz in the community that your store is now open and ready for business successful grand openings are able to attract enough of their target customers to their store and then provide those customers excellent service and products that have them returning again and again this is the great type of killer grand opening you want to experience at your own store

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the objectives of this book are to share what are the excitements and challenges facing in the retailing industry to create different strategies by using the right retail format strategy to meet the specific target market segment how retailers able to create a competitive advantage edge over competitors in order to achieve sustainable growth in revenue and profit in the longer term for the organization successful smart retailing how to define your specific target market segment to meet your customers needs and wants in order to create a competitive advantage edge to achieve sustainable financial performance results by utilizing the current technological advancement and implementing of entrepreneurship mindset

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